



October 9, 2026

CEMATRIX Corporation

Calgary, Alberta

Re: Lightweight Cellular Concrete Insulation — Okotoks Shop & Showroom, 86 Fisher Place, Okotoks

To whom it may concern,

O'Leary Excavating Ltd. recently worked with CEMATRIX on the deep utility installation at the Okotoks Shop & Showroom, where their lightweight cellular concrete was placed as insulation over our 375 mm storm line in accordance with City of Calgary specifications. This was the first time our crews had used the product, and we wanted to put on record how well it went.

From the first phone call through to the pour, the CEMATRIX team was friendly, professional and easy to work with. They took the time to walk us through what they needed from us on site, coordinated cleanly with our schedule, and showed up ready to go. For a crew trying a new product for the first time, that made all the difference.

The product itself was exciting to work with. Placement was fast and efficient, the material went exactly where it was meant to, and we were able to move straight back into backfill without losing time. It was a straightforward and welcome change from the alternatives we have used in the past.

We would not hesitate to work with CEMATRIX again, and we will be looking for opportunities to put cellular concrete to use on future projects. We are happy to recommend them to any contractor considering the product.

Sincerely,

O'Leary Excavating Ltd.

A handwritten signature in black ink, appearing to read 'Jason Cummings', positioned above a horizontal line.

Jason Cummings, C.Tech

Project Manager / Estimator

jcummings@olearyexcavating.com | 403-200-4044

A handwritten signature in black ink, appearing to read 'Padraig O'Leary', positioned above a horizontal line.

Padraig O'Leary

President / Owner

403-333-9347